

Works well with others

# The Highly Effective Team

Using Everything DiSC® Workplace or Management

**Audience / Suitable For**

Groups or Teams of Senior Leaders, Mid-Level Managers, New Managers, Supervisors, Team Leads, Emerging Leaders, High Potentials, Employees



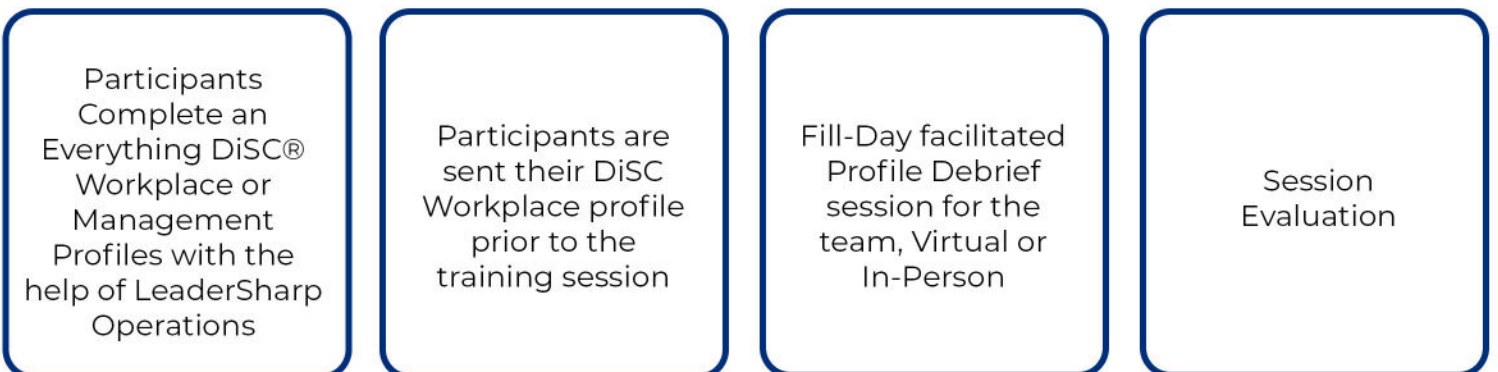
## BUSINESS PROBLEMS ADDRESSED

- **Team Communication Breakdowns:** Ineffective communication leading to misunderstandings, conflicts, and decreased collaboration.
- **Team Dysfunction:** Lack of cohesion, trust, or synergy within the team. Poor team dynamics and performance.
- **Low Morale and Engagement:** Decreased team member morale and engagement impacting team productivity.
- **Team Leadership Challenges:** Managers facing difficulties in leading and motivating their teams effectively.
- **Silos and Lack of Collaboration:** Silos preventing effective collaboration and knowledge sharing.
- **Ambiguity in roles leading to confusion and inefficiency.** - DiSC profiles clarify individual preferences and strengths, helping teams define roles more effectively.

## BUSINESS OPPORTUNITIES ADDRESSED

- **Increased Productivity:** Teams that work cohesively and efficiently can accomplish tasks more quickly and with higher quality. Improved team effectiveness often leads to increased overall productivity.
- **Better Problem Solving:** Teams that understand how to leverage the diverse skills and perspectives of their members are more adept at solving complex problems. Improved problem-solving capabilities can be a significant competitive advantage.
- **Improved Communication:** This team training leads to clearer and more effective communication which reduces misunderstandings and boosts overall efficiency.
- **Reduced Conflict:** Investing in team effectiveness can address and mitigate conflicts within teams. This, in turn, fosters a more positive and collaborative work environment.
- **Talent Attraction and Retention:** A positive team culture is attractive to potential employees. Companies that prioritize team development are more likely to attract and retain top talent, contributing to long-term success.

## TRAINING SESSION OUTLINE: HALF-DAY VIRTUAL OR IN-PERSON



## OUTCOMES

### Benefits Realized

- ✔ Positive Organizational Culture: Improved team dynamics contribute to a positive organizational culture. This, in turn, boosts morale, fosters a sense of belonging, and positively impacts the overall workplace atmosphere.
- ✔ DiSC profiles encourage cross-functional understanding, breaking down silos and promoting collaborative efforts.
- ✔ DiSC profiles help teams understand and adapt communication styles, promoting clearer and more effective interactions.
- ✔ Everything DiSC sessions foster a deeper understanding of team dynamics, allowing teams to build trust and capitalize on diverse strengths.
- ✔ Everything DiSC sessions address individual needs and preferences, creating a positive and engaging team culture.
- ✔ Everything DiSC Management profiles provide insights for managers to adapt their leadership styles, leading to more effective team management.